

**KONICA MINOLTA AWARDED BUYERS LABORATORY INC. FALL 2006
"PICK OF THE YEAR" FOR "OUTSTANDING MFP SECURITY SOLUTION"**

Hard Drive Overwrite Function Offers Exceptional Value and Superior Ease of Use

RAMSEY, NJ and HACKENSACK, NJ - January 29, 2007 - Buyers Laboratory Inc. (BLI), a leading independent office equipment-testing lab, awarded Fall 2006 "Pick of the Year" honors to KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. (KONICA MINOLTA) for "Outstanding MFP Security Solution". In a category that has emerged as among the most important in the document imaging industry, BLI's "Pick" award recognized KONICA MINOLTA for its "Hard Drive Overwrite Function with Optional Encryption", which rose above the competition in several key areas, including ease of use, functionality, and value.

"It's a great honor that our solution for MFP security has been selected as a 'Pick of the Year' by the expert team at BLI. Security has consistently been highlighted as one of IT's most important priorities and KONICA MINOLTA has invested heavily in research and development in this area," said Bill Brewster, Vice President, Marketing, KONICA MINOLTA BUSINESS SOLUTIONS, U.S.A., INC. "With legislative initiatives such as HIPPA and Sarbanes-Oxley, combined with data security breaches, we believe that requirements for end-to-end document security will increase, and is a key design priority for our entire product line. By certifying the entire system architecture of our products to ISO 15408 Common Criteria EAL level 3 and offering extended hard drive overwrite capabilities along with our optional Hard Drive Encryption, we believe our bizhub™ and bizhub PRO™ line of products are well-suited to be an integral part of our customers' document security protocol."

KONICA MINOLTA earned "Pick" honors in the MFP security solution category for offering outstanding value. "KONICA MINOLTA is the only vendor of the many whose security kits we have evaluated to offer its hard drive overwrite function as a standard feature," said BLI Associate Editor Tracie Hines. "Because of this, by purchasing the encryption option, buyers of KONICA MINOLTA products can get both hard drive overwrite and encryption for a lower price than the few other kits that offer both capabilities."

KONICA MINOLTA's Hard Drive Overwrite security function erases data stored on the device's Hard Disk Drive (HDD) or memory by overwriting it with a series of characters and comes standard on the company's bizhub OP product line. Overwrite is performed immediately upon completion of all copy, print, scan and fax jobs. KONICA MINOLTA offers an extra level of security with an optional hard drive encryption kit using 128-bit Advanced Encryption Standard (AES).

For more information of KONICA MINOLTA's Hard Drive Overwrite Function, or to receive a copy of KONICA MINOLTA's White Paper on "Fundamentals of Security for KONICA MINOLTA bizhub Multifunctional Digital Office Machines", please contact James Norberto, KONICA MINOLTA Manager of Public Relations at 201.825.4000, or by Email at jnorberto@kmb.konicaminolta.us.

About Buyers Laboratory Inc.

For 45 years, Buyers Laboratory has been the leading independent office equipment testing lab and business consumer advocate. In addition to publishing the industry's most comprehensive and accurate test reports on office document imaging devices, each representing months of exhaustive hand-on testing in BLI's 10,000 square foot lab, the company has been the leading source for extensive databases of specifications and pricing on copiers, printers, fax machines and multifunctional products. The company's databases cover more than 6,000 products and have a long-standing reputation for being the industry's most trustworthy and complete. They are available to BLI subscribers in the form of printed specification guides and online via the company's bliQ competitive information service. This encyclopedic resource also provides quick and easy access to BLI's First Look Reports, Field test reports, Lab Test reports, Solutions Reports, Digital Imaging review and Business Consumer's Advisor newsletters and OEM library.

In addition to the testing of office equipment for its subscribers, Buyers Laboratory provides a vast array of confidential for-hire private testing services that includes document imaging device beta and pre-launch testing, performance certification testing, consumables testing (such as paper, toner, ink, photoconductors and print controllers) and print media testing (including virgin and recycled papers). Buyers Laboratory's consulting division, the Buyers Alliance, provides comprehensive purchasing support services to business consumers in the process of acquiring office equipment, which includes the creation of customized RFPs, user needs assessments and analyses of vendor responses.

For more information on Buyers Laboratory, please visit www.buyerlab.com, call (201) 488-0404 or Email info@buyerslab.com.

About KONICA MINOLTA BUSINESS SOLUTIONS U.S.A.

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC., offers a broad range of multifunctional digital imaging solutions inspired by its bizhub brand of powerful solutions that serve as the central resource for document scanning, in-house printing, copying, faxing and electronic archiving and distribution. From high-quality color and monochrome bizhub systems for workgroups and small offices, to advanced high-volume bizhub PRO production printing systems for large corporations and print-for-pay services, KONICA MINOLTA is leading the industry toward integrated, networked hardware/software solutions that are more simple, reliable, and cost-effective. Complementing its bizhub solutions, KONICA MINOLTA also offers desktop laser printers, microform digital imaging systems, wide-format printers and scanning systems for specialized applications.

Headquartered in Ramsey, New Jersey, KONICA MINOLTA delivers expert professional services and experienced, responsive client support, in addition to the world-class service provided through its extensive network of direct sales offices, authorized dealers, resellers and distribution partners in the United States, Canada, Mexico, Central America and South America. For more information, please visit KONICA MINOLTA at www.kmbs.konicaminolta.us.

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